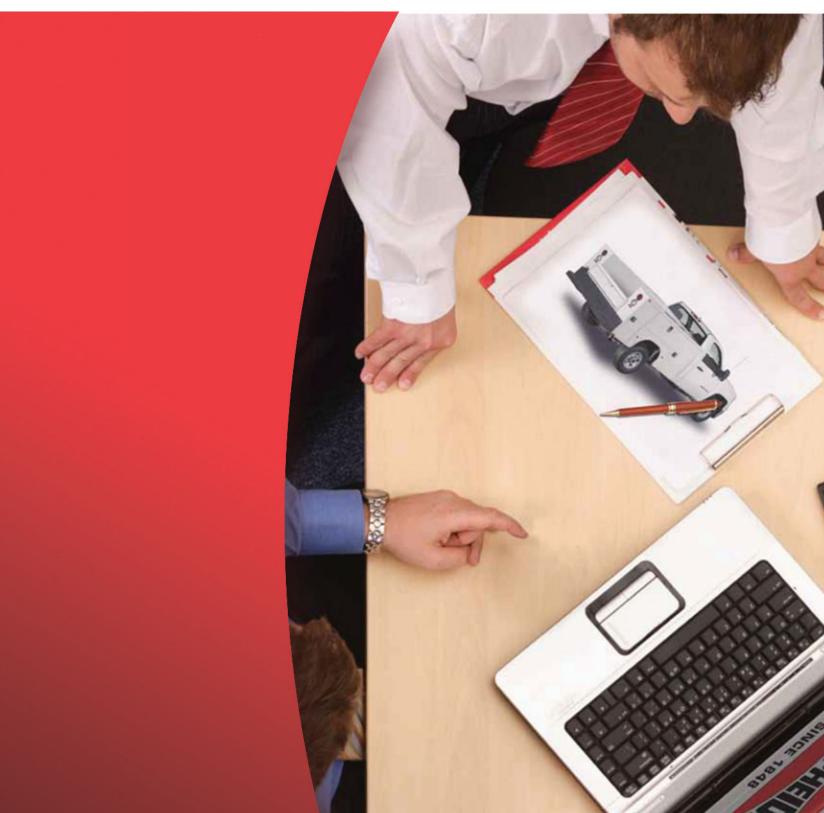


SINCE 1848



Fleet Services

Knapheide Fleet Services has a full line-up of products and services to help fulfill your fleet vehicle needs. Working with Knapheide Fleet Services, you will be assigned a dedicated Account Manager to be your single point of contact. This Account Manager acts on your behalf to oversee the entire process from start to finish. Account Managers work side by side with Account Representatives, Order Entry Specialists, Application and Certification Engineers, and Installation Technicians to ensure your vehicle matches your exact specifications and is compliant with all FMVSS regulations. Responsibilities of the Account Manager and Fleet Services team includes:

- Customer order status reports
- Dedicated order entry specialists
- Stocking programs for immediate delivery
- Administration of national pricing programs
- · Management of multi-year contracts
- Coordination with fleet leasing companies



Application Engineering

Knapheide Application Engineering has a team of skilled engineers to ensure your vehicles are ready for the road and the jobsite. Application Engineers have a deep understanding of Knapheide manufactured products and auxiliary equipment for your work vehicle. Whether you have questions on your Knapheide body, chassis, or auxiliary equipment, our Application Engineers can handle them all. Application Engineers are also responsible for the following services to fleet customers:

- Chassis and body recommendations
- Creation of custom body designs
- Specification interpretation
- Engineering sales drawings and approval drawings
- Pre-production meetings and pilot inspections
- On-site design review and specification writing assistance



Certification Engineering

As a final stage manufacturer, Knapheide is required to meet all standards required by NHTSA. This means all installation orders must be reviewed to ensure that they meet all chassis certification requirements as well as all federal and state government certifications requirements. The Knapheide Certification Engineers understand that operator safety is paramount on and in between jobsites. The Certification Engineers verify that all completed vehicles meet the following requirements:

- Unloaded vehicle weight
- Center of gravity
- Axle load ratings
- Payload ratings
- All FMVSS standards



Installation Capabilities

Knapheide's vast experience with upfitting work ready bodies and installing auxiliary equipment is second to none. Knapheide has many installation facilities and will select the facility that will best fit your installation requirements, from Knapheide's massive centrally located West Quincy Installation Center that can handle large vehicle volume runs to Knapheide's Truck Equipment Centers and 200+distributors located strategically throughout North America.





Available Products

Knapheide manufactures a full lineup of work ready bodies for your fleet needs. Knapheide products are put through an exclusive electrodeposition prime paint system for superior corrosion resistance. Knapheide offers the following products:

- Service Bodies
- Crane Bodies
- Line Bodies
- KUV Bodies
- Forestry Bodies

- Platform Bodies
- Mechanic Trucks
- Gooseneck Bodies
- Dump Bodies
- Landscaper Bodies

- Truck Caps
- Toolboxes
- Hoists
- Water Trucks
- Fuel/Lube Trucks

Knapheide has established great relationships with OEM suppliers for auxiliary equipment and components. Knapheide can order and install the following equipment on your fleet vehicles:

- Alternative Fuel Systems
- Cab Accessories
- Coolant/Heating Systems
- Compressors
- Cranes
- Drawer Units
- Generators

- Hydraulic Systems
- Ladder Racks
- Lift Gates
- Lighting
- Lube Packs
- Truck Accessories
- Plows/Pushers

- Safety Accessories
- Spreaders
- Van Accessories
- Welders
- Winches

Distribution Methods

A wide array of distribution options are available for Knapheide fleet customers. A dedicated fleet of truck transports are available from Knapheide in order to handle large numbers of truck deliveries to fleet customers. Knapheide has the ability to enter completed units into ship through and freight re-entry programs offered by the major chassis manufacturers for a cost effective distribution method. Ship through

or freight re-entry is available at the following locations:

- Quincy, IL Ship through for GM & Ford and Freight Re-entry for Ford
- Kansas City, MO Freight Re-entry for Ford
- Flint, MI Ship through for GM & Ram



Product Support

Our Product Support Team is available to provide assistance with product performance, functionality, service, repair, or warranty related concerns. Product Support provides a wide variety of services to maintain a high level of satisfaction for our fleet customers after taking delivery of Knapheide products. The Product Support Team handles the following responsibilities:

- After sales support
- Product functionality, service and repair issues
- Preventative maintenance and product operation information
- Warranty claims
- Support link to OEM installed products (cranes, compressors, etc.)
- Provide onsite support analysis

Why Knapheide?

Knapheide has been in business since 1848, manufacturing work ready vehicle solutions for a wide array of vocations. With over 160+ years in business, Knapheide has always focused on manufacturing superior products and meeting customers' expectations. Knapheide has constantly evolved, employing the best people in the industry and utilizing the most technologically advanced machinery and equipment available.

Our home, 1848 Westphalia Strasse, is the largest and most modern facility in the industry with over 400,000 square feet dedicated to our manufacturing process. New technologies including our E-coat system, automotive quality undercoating and finish paint, automated robotic mig and resistance welding, and flexible product assembly lines and processes make Knapheide the premier manufacturer in the industry. The ISO 9001:2008 certification ensures Knapheide consistently manufactures high quality products and applies a continuous improvement policy within our internal processes. Match our superior products with our outstanding customer service and you have an unbeatable combination. Count on Knapheide to manufacture, coordinate, and install the best work ready vehicles on the market.



The Knapheide Manufacturing Company 1848 Westphalia Strasse Quincy, Illinois 62305

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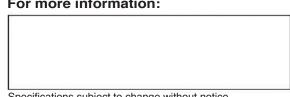
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Specifications subject to change without notice. Some models shown with optional equipment.